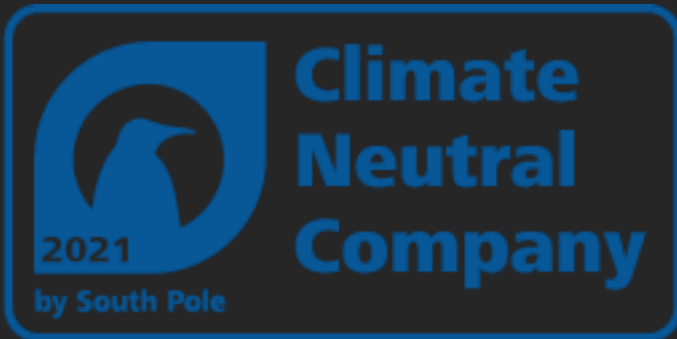




FICOLO

# CLOUDS AND COLOCATION

THE BEST OF BOTH WORLDS



# DATA & CLOUD DELIVERY CENTERS



**THE ROCK**  
Pori

8500 m2  
Whitespace:  
4800sqm  
Capacity: 11MW  
Available: 8MW  
Since 2011



**THE DECK**  
Tampere

400 m2  
Capacity: 0.5-  
1MW  
Available:  
0.5MW  
Since 2018



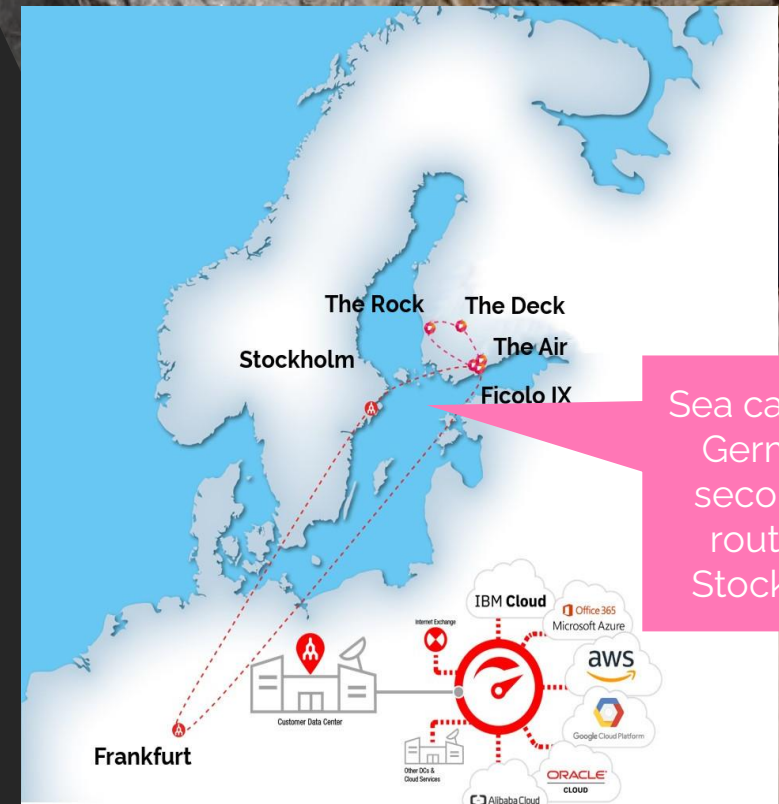
**THE AIR**  
Helsinki

12000 m2  
Whitespace:  
8000sqm  
Capacity: 12MW  
Available: 9MW  
Expandable:  
50MW  
Since 2020



**THE FICOLO-IX**  
Helsinki

Connectivity hub  
Since 2019



Sea cables to  
Germany;  
secondary  
route via  
Stockholm



The Air - entrance



The Rock

## Flagship Datacenters



The Air - kinetic façade

# Ficolo Positive Climate Impact Highlights

100% Green Energy from Day 1  
2011



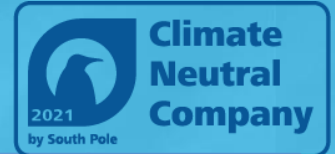
Heat Reuse for buildings  
2012



“Dark Green” rated Green Bond  
2019

<sup>°CICERO</sup>  
Dark Green  
A world first!

“Climate Neutral” Certification 2021



Greenpeace “How Clean is Your Cloud” Leader  
2013



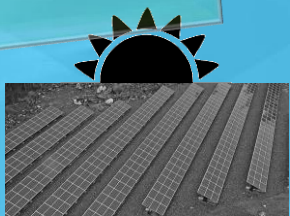
Acquired DC PUE improvement  
2018



District Grid Heat Reuse at The Air  
2019



Solar Power Plant at The Rock 2019



# Customer Benefits

If a customer has a Climate Neutral or footprint reduction requirement:

Ficolo services have a zero footprint.

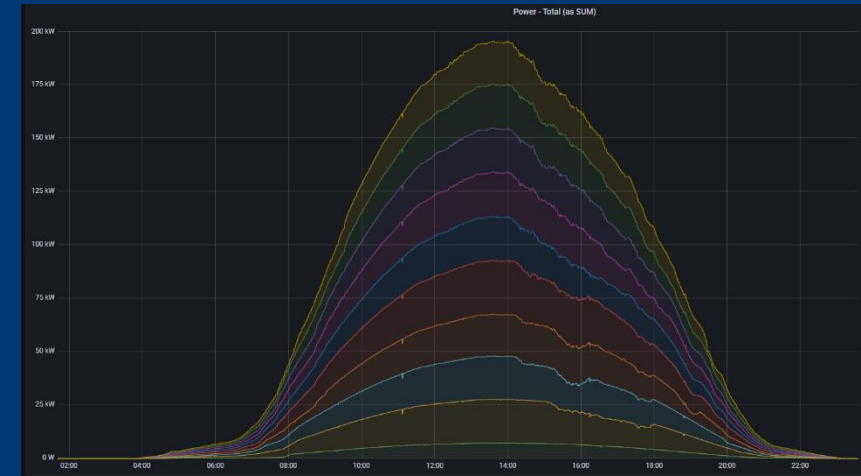
- No need to compensate
- GHG reporting is very simple
- All of the Clouds Climate Neutral in one go

Heat Reuse in District Heating provides additional benefit - actually operationally carbon negative.

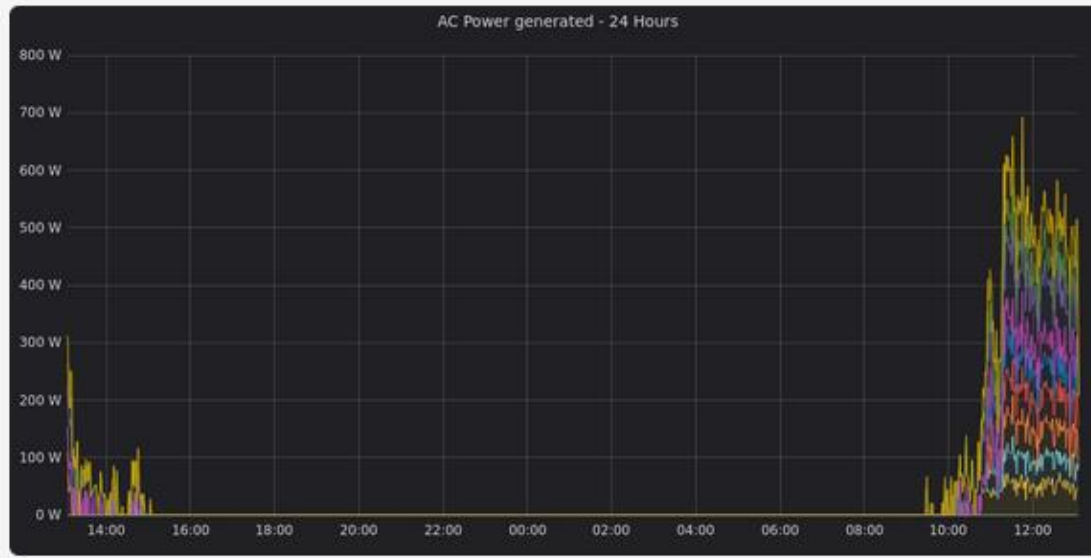
Highly Optimized Energy Usage – Lower cost.

# Solar Panels at The Rock

- Live view: <https://solar.ficolo.net/>
- Works best in summer months...  
... When cooling is most needed



Power generated - last 24 hours



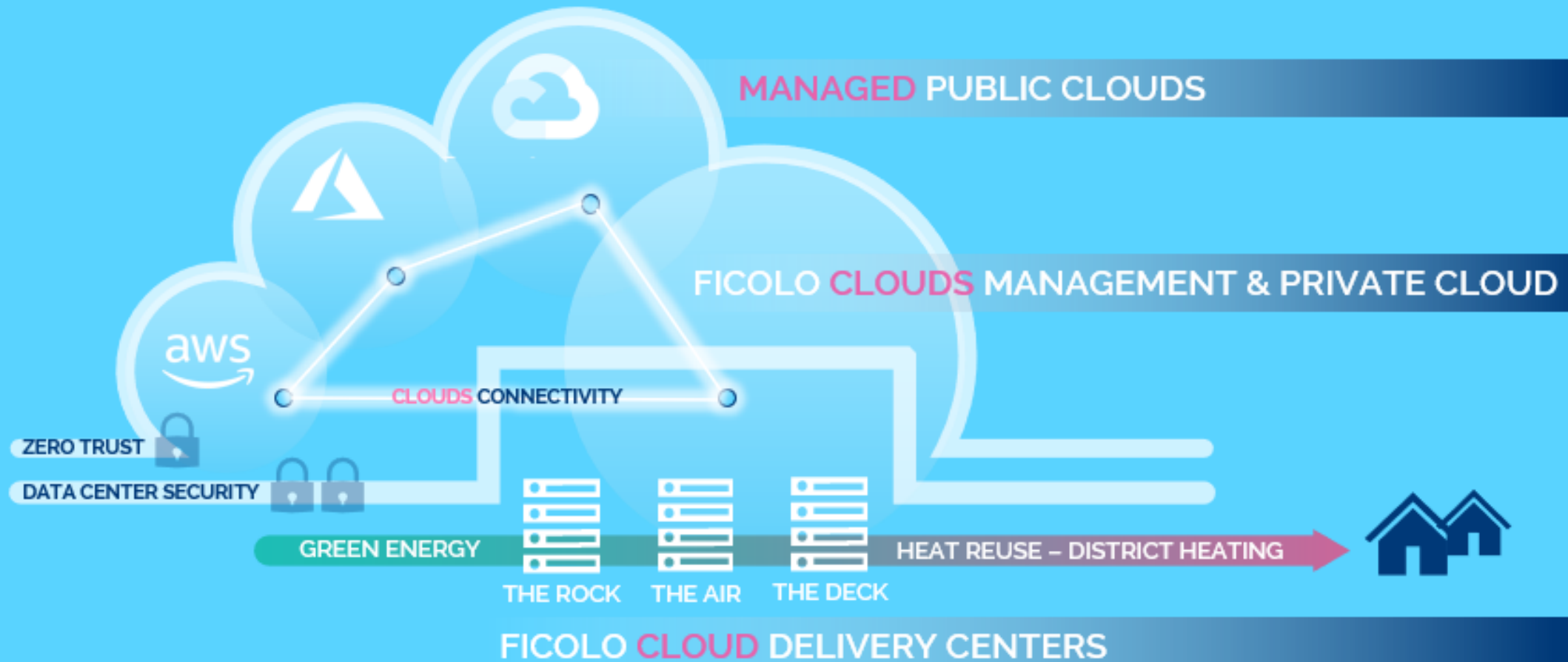
Total energy generated overall





FICOLO

# CLOUDS AND COLOCATION - the best of both worlds



# AISA project and SUSTAINABILITY

- Toward Positive Impact
- Ficolo AISA research is Datacenter energy consumption and AI-based monitoring
  - Ficolo is built to stay climate neutral, even at scale
  - Next steps – towards carbon negative
  - The bigger the capacity, the larger the climate positive impact
  - Thus we help customers reach carbon neutral targets
- We help tackle climate change through 100% renewable energy, heat recovery and recycling
- And The exclusive use of renewable energy

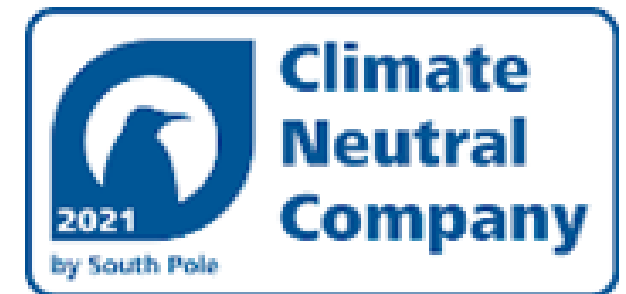


## Ficolo Oy Green Bond Second Opinion

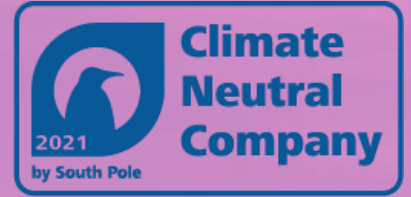
September 06, 2019

Ficolo Oy ("Ficolo") is a Finnish cloud delivery service provider company and founded in 2011. The company operates three colocation datacenters and a connectivity hub point in Finland. In addition to colocation services, Ficolo also provides cloud connectivity, managed cloud and cloud assurance services.

SHADES OF GREEN  
Based on our review, we rate the Ficolo's green bond framework CICERO Dark Green.

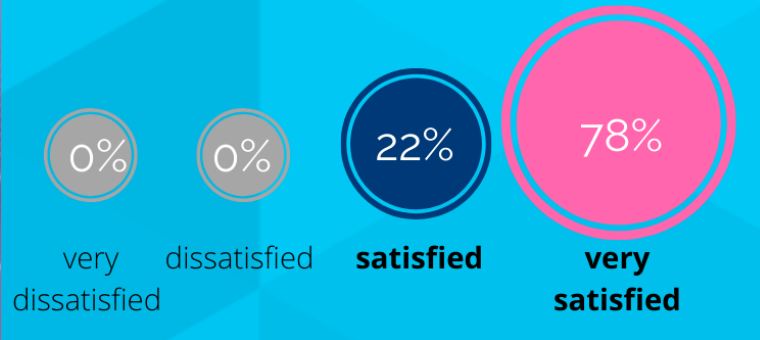






# THANK YOU!

## OVERALL SATISFACTION RATE ON FICOLO'S SERVICES



"The more we are using other DataCenter companies, the more we are realizing how much you (Ficolo) spoil us with your services. We are getting used to your services, we just assume them for other companies only to learn they don't do nearly as much as you do.

Not only do you make us feel like a valued customer, but you pay attention to detail, offer simple solutions to insignificant things that in the end make your service just that much nicer to work with.

You guys just think of things from your customer's perspective and find good ways to solve those issues.

In other words, you guys are the best DC company I have ever dealt with, and only keep surprising me with how much better you are to all your competitors.

So thanks for being awesome!  
And keep it up!"

**VESA LAHTI**

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