

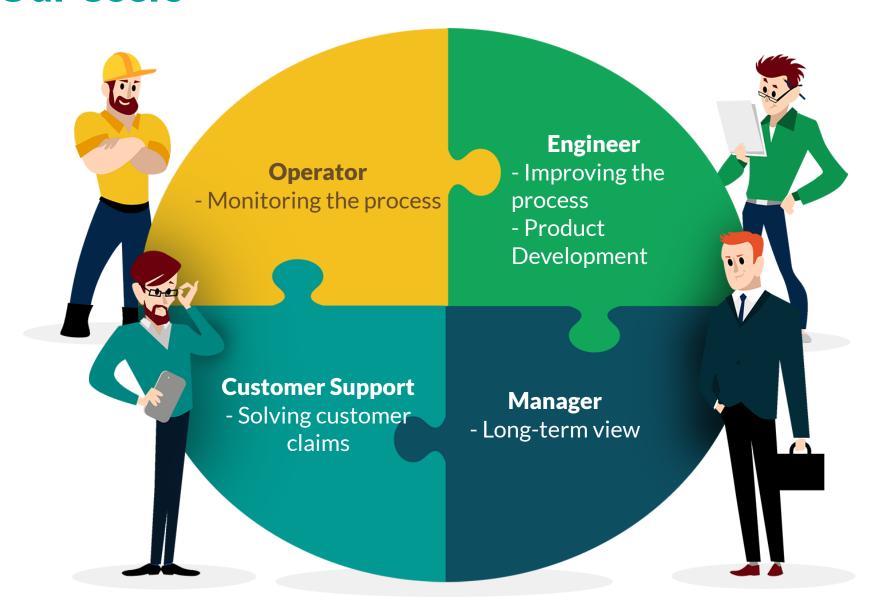
Our Strategy

Data Driven Decision
Support Tools for
Production

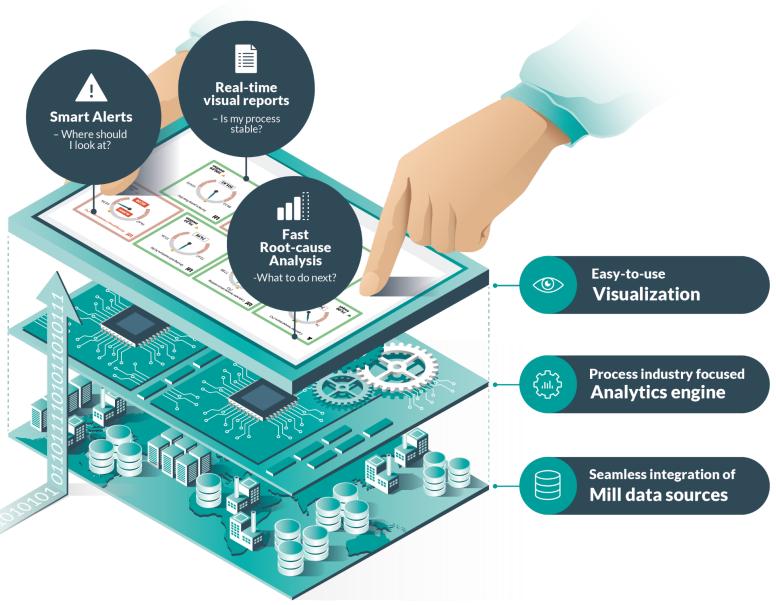
Lean & Continuous Improvement

Process & Manufacturing Industry

Our Users



Quva® Flow



Continuous Improvement

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Key customer challenge: Too much variation in the process

Implications

- Too many quality defects and related waste
- Too many quality claims
- Too much raw material & energy consumption

Why is it difficult to decrease variation?

- Data scattered
- Too complex tools
- Scarce resources to solve problems
- High number of products/grades



Roadmap

Make sure the management has a solid shared view that driving continuous improvement through data is a strategic choice

Define user needs, roles, and profiles

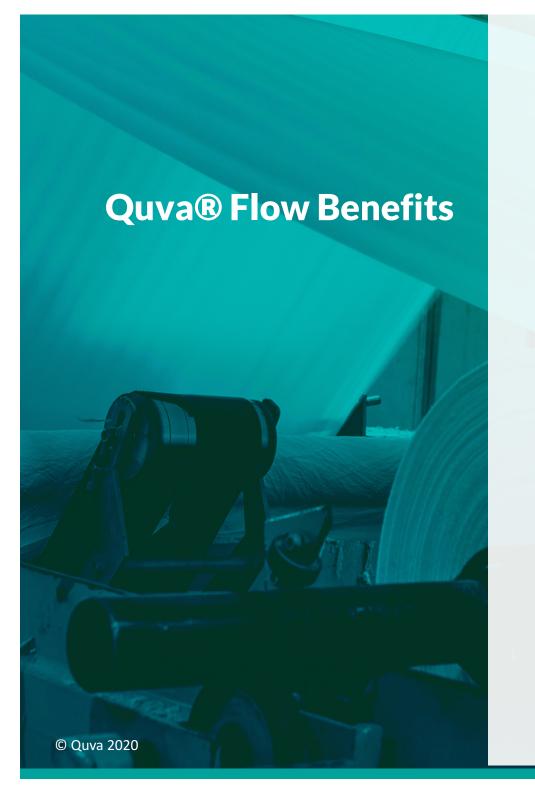
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Set goals and define how you measure success

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Conduct a pilot to validate the management's belief in the importance of the theme

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- Improved customer satisfaction
- Less quality claims and 2nd grade products
 - Resources can be allocated to process development rather than handling claims



Thank You!



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